

children's  
institute

STRENGTHENING SOCIAL AND  
EMOTIONAL HEALTH

2020-2021

# FINANCIAL REPORT



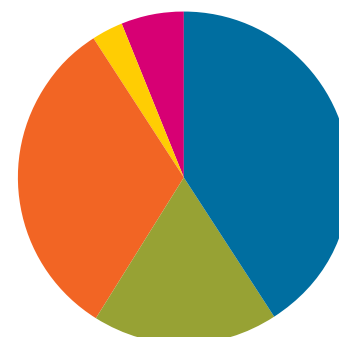
2020-2021

# FINANCIAL REPORT

## SUMMARY FINANCIAL INFORMATION

For years ending June 30, 2020 and 2021

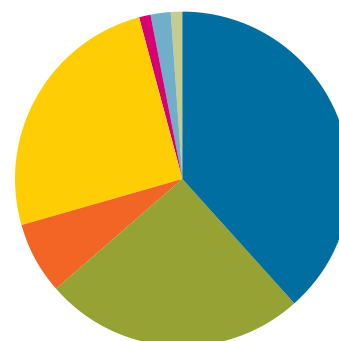
Balance Sheet	2020	2021
Cash & equivalents	\$1,236,878	\$1,873,975
Funding & grants receivable	\$ 499,343	\$ 770,163
Other current assets	\$ 103,519	\$ 267,020
Property & equipment	\$ 27,912	\$ 390,901
Long term receivables	\$ 288,906	\$ -
Investments	\$2,937,422	\$3,835,209
<b>Total Assets</b>	<b>\$5,093,980</b>	<b>\$7,137,268</b>
Current liabilities	\$1,338,211	\$2,408,637
Long term liabilities	\$ 223,790	\$ 187,234
<b>Total Liabilities</b>	<b>\$1,562,001</b>	<b>\$2,595,871</b>
Net assets	\$3,531,979	\$4,541,397
<b>Total Liabilities &amp; Net Assets</b>	<b>\$5,093,980</b>	<b>\$7,137,268</b>



### REVENUES & GAINS

- Government - 41%
- Sales/fee for service/other - 18%
- Foundations/United Way - 32%
- Charitable giving - 3%
- Investment & interest gains - 6%

Statement of Activities	2020	2021
<b>REVENUES &amp; GAINS</b>		
Government	\$1,718,574	\$3,078,895
Sales/fee for service/other	\$1,395,136	\$ 666,462
Foundations/United Way	\$2,148,533	\$1,608,480
Charitable giving	\$ 135,743	\$ 199,227
Contributed services	\$ 1,389	\$ -
Investment & interest gains	\$ 337	\$ 760,196
<b>Total Revenues</b>	<b>\$5,399,712</b>	<b>\$6,313,260</b>



### EXPENSES & LOSSES

- Programs & services - 38%
- Whole Child Connection - 25%
- Research & development - 7%
- Finance/administration/support - 25%
- ROC the Future - 1%
- Fundraising - 2%
- Depreciation & amortization - 1%

<b>EXPENSES &amp; LOSSES</b>		
Programs & services (incl pass thru)	\$2,126,496	\$1,789,932
Whole Child Connection	\$ 991,185	\$1,563,766
Center for Continuous Improvement	\$ 23,608	\$ 13,845
Research & development (incl COMET)	\$ 369,427	\$ 396,616
Finance/administration/support (incl PPP)	\$1,364,559	\$1,250,549
ROC the Future	\$ -	\$ 153,101
Fundraising	\$ 116,564	\$ 82,922
Depreciation & amortization	\$ 8,293	\$ 53,111
<b>Total Expenses</b>	<b>\$5,000,132</b>	<b>\$5,303,842</b>
<b>Change in Net Assets</b>	<b>\$ 399,580</b>	<b>\$1,009,418</b>

#### Notes

- Children's Institute's financial statements are audited by Mengel, Metzger, Barr & Co. LLP, Certified Public Accountants and can be viewed at [www.childrensinstitute.net/donate/annual-reports](http://www.childrensinstitute.net/donate/annual-reports).
- Pie charts reflect combination of 2020 and 2021 fiscal years.

# 2020-2021 DONORS

Children's Institute is grateful for the generous support of individuals, foundations, and businesses as we address issues that impact the lives of young children in our community and beyond. Thank you for your commitment to Children's Institute as we work towards achieving our vision of supportive communities where every family can raise children who thrive as they live, learn, and play.

## CHAMPIONS • \$5,000 AND UP

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## BELIEVERS • \$1,000 AND UP

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Jill Graziano

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Carmel S. Merrill

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Ann Marie White

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Dianne Cooney Miner

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Genemarie Van Wagner

Judy Wadsworth

Amy Warner

Ann D. Weintraub

Jean and Doug Whitney

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Jonathan D. Foster

## MEMORIAL GIFTS

Marjorie J. Allan

Ann L. Armstrong

Kim Avery

Andrea Bertucci

Arlene Bobin

Dawn Breitung

Mary Ann Demario

Elizabeth Devaney

(continued on page 3)

Amanda Devillier  
Paul Fusco  
Carol Rice Gravetter  
Cynthia and Vince Harper  
Terry and Eileen Hartmann  
C. Michael Haugh  
Richard Huxley  
Perry and Linda Jacobstein  
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Christine Ranalletta  
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Lynn Smith  
Gerald and Susan Stahl  
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Gretchen Trost  
Frederick R. Trost  
Susan A. Trost  
Christina and Sounthone Vattana  
Edgarda Zordan

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Alesco Advisors  
AmazonSmile  
America's Promise Alliance  
AT&T Foundation  
Brighter Days Foundation  
City of Rochester  
ESL Charitable Foundation  
Facebook  
Greater Rochester Health Foundation  
Hallowell Fund  
John Purcell Family Fund  
Judson Foundation  
Massie Family Fund  
Megs Gift Inc.  
National Public Education  
NYS Council on Children & Families  
Daniel and Nancy Robins Family Fund  
Rochester Area Community Foundation  
Rochesters Child  
United Health Foundation  
United Way of Greater Rochester  
Wegmans Food Markets  
U.S. Department of Health and Human Services – Substance Abuse and  
Mental Health Services Administration

We appreciate the support from New York State Aid to Localities Education Budget line item for Primary Project at Children's Institute.

*Every effort has been made to ensure the accuracy of this report. If you name has been omitted, misspelled or listed incorrectly, please accept our apologies and bring the error to our attention so we can correct our records. Gifts received after June 30, 2021 will be recognized in our 2021-2022 report. Thank you.*